



Product Description

DISTRIBUTION is a highly configurable supply chain management solution with the ability to handle strategic business processes and providing a powerful, end to end sales/purchase order processing, warehousing and distribution system. Whilst the product forms the core of many of Swift's largest multi-site installations, it is highly flexible and can be scaled for sites with 8 users to 1000+ users across a wide range of industry sectors.

DISTRIBUTION streamlines supply chain management by:

- Giving you the perspective and the tools to make informed decisions at every stage in the process
- Helping you to ensure that your company follows uniform business practices
- Enabling you to predict and manage expenditure
- Giving any authorised team member total visibility of stock and orders at every stage
- Improving service by providing broad access to customer order enquiry information
- Automating day to day order administration, leaving your sales team free to concentrate on proactive sales activity
- Helping you to forecast demand and understand buying patterns
- Speeding up communications with customers, suppliers and carriers
- Helping you to maintain quality standards and achieve performance objectives by continuous monitoring of your own and your suppliers' performance

Key Features

- Designed for multi-company, multi-division, multi-warehouse and multi-currency operations (including Euro transactions)
- Comes with full EDI support and optional Web based ordering facilities
- Gives you instant "drill down" access to all order details including picking, despatch, proof of delivery, invoicing and customer service notes and associated purchase orders
- Optional cross-docking and pick by line
- Provides rapid retrieval of customer information through powerful searches on any combination of words appearing in name or address and can be optionally linked to the National Address Database
- Lets you define all standard order processing documentation in your company style
- Can be configured with a variety of output options including print, fax or email
- Interfaces with bar code readers and scanners, hand held or truck mounted radio frequency terminals and shop floor data collection devices



Sales Order Processing

- Credit checking on line
- Profiles customer rules for order processing such as minimum order quantity, despatch information and carriage charges
- Unlimited price lists including general purpose, customer specific and special promotional prices
- Flexible discounting including product and product group discounting by customer and customer group with volume break points
- Optional sales negotiation tools to enable staff to sell more proactively
- Teleordering capabilities
- Helps you to improve service by giving your authorised customers Intranet/Extranet access to extensive order status/history information
- On line catalogues help you to reduce errors in order processing
- Automatic upload of sales orders from third party systems

Sales Team Management

- Gives you a view on present and future likely sales
- Provides detail and summary sales analysis and order history
- Allows you to monitor staff performance
- Helps in analysis of cost of sales via gross margin reporting by product, sales person, customer, territory and other user defined categories

Purchase Order Processing

- Full visibility of purchase order information at every stage in the process
- Full requisition processing
- Automatic generation of purchase orders, including back to back from sales orders for direct products
- Highlights minimum order quantities and supplier unit of measurement
- Blanket order facility
- Any supplier price lists/contract terms held are automatically picked up at order entry
- Supports dial in to suppliers' own systems for automatic on line allocation of stock
- Automatically recommends deferral and expedition of purchase orders based on sales and production patterns



Managing the Supplier Relationship

- Vendor delivery performance record
- Full history of your relationship with a given supplier
- Full cost change history with analysis of purchase cost variance

Stock Control

- Helps you to keep stock holding to a minimum whilst ensuring that you can meet customer demand for rapid order turnaround
- Easy search on stock items using all/part of the stock code, description, product group, bin location and other key information
- Full stock movement and costing history with product traceability
- Stock forecasting detects seasonal patterns and exceptional or unusual demand
- Out of stock messages routed to stock controller when demand exceeds supply
- Dynamic re-order triggers and minimum/maximum re-order mechanism
- Calculation of stock levels and valuations using current/standard/average and true FIFO costing
- Full batch traceability, monitoring of shelf life and slow moving stock
- Supports both perpetual inventory and a range of stock taking options

Warehousing

- Enables you to prebook purchase deliveries with your supplier
- Quality control can be switched to run against particular suppliers/product codes for monitoring sub-standard performance
- Full batch and pallet traceability allowing for the isolation of suspect stock and associated receipts and deliveries
- Dynamic suspension of bin locations where quality or quantity is suspect with user defined reason codes
- EDI proof of delivery
- Flexible picking options allow use of several different methods within the same warehouse
- Picking performance analysis
- Optional automatic despatch of sales orders on receipt of goods
- Full flexibility in picking and packaging process, including pick by route, despatch method, due dates, individual order, weight and service levels or any combination of these criteria
- Delivery route processing by postcode and despatch method
- Comprehensive customer returns and supplier rejections processing



Invoicing

- Option to consolidate invoices to group accounts
- Invoices can be generated for daily, weekly or monthly cycles to suit your customers' requirements
- Handles stage payments by percentage or value, leasing agreements and cash with order processing
- Handles credit card payments with facility to link to credit card validation routines
- Supports 'VAT-only' invoicing

Swift Computing Limited, 1 & 2 The Sanctuary, Eden Office Park
62 Macrae Road, Ham Green, Bristol BS20 0DD

Tel: 01275 376180 Fax: 01275 376181 Email: sales@swift-computing.com

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